




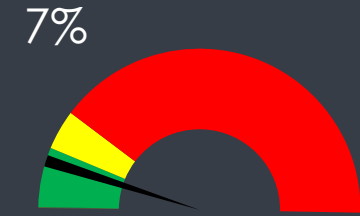
# Sales to Active Listings Speedometer - Whistler

## Overall Market

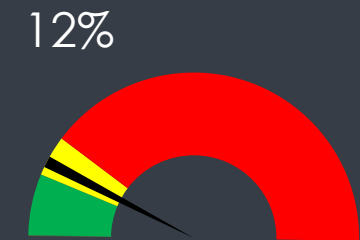


-  Buyers market
-  Balanced market
-  Sellers market

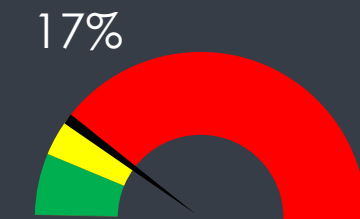
## Detached Homes



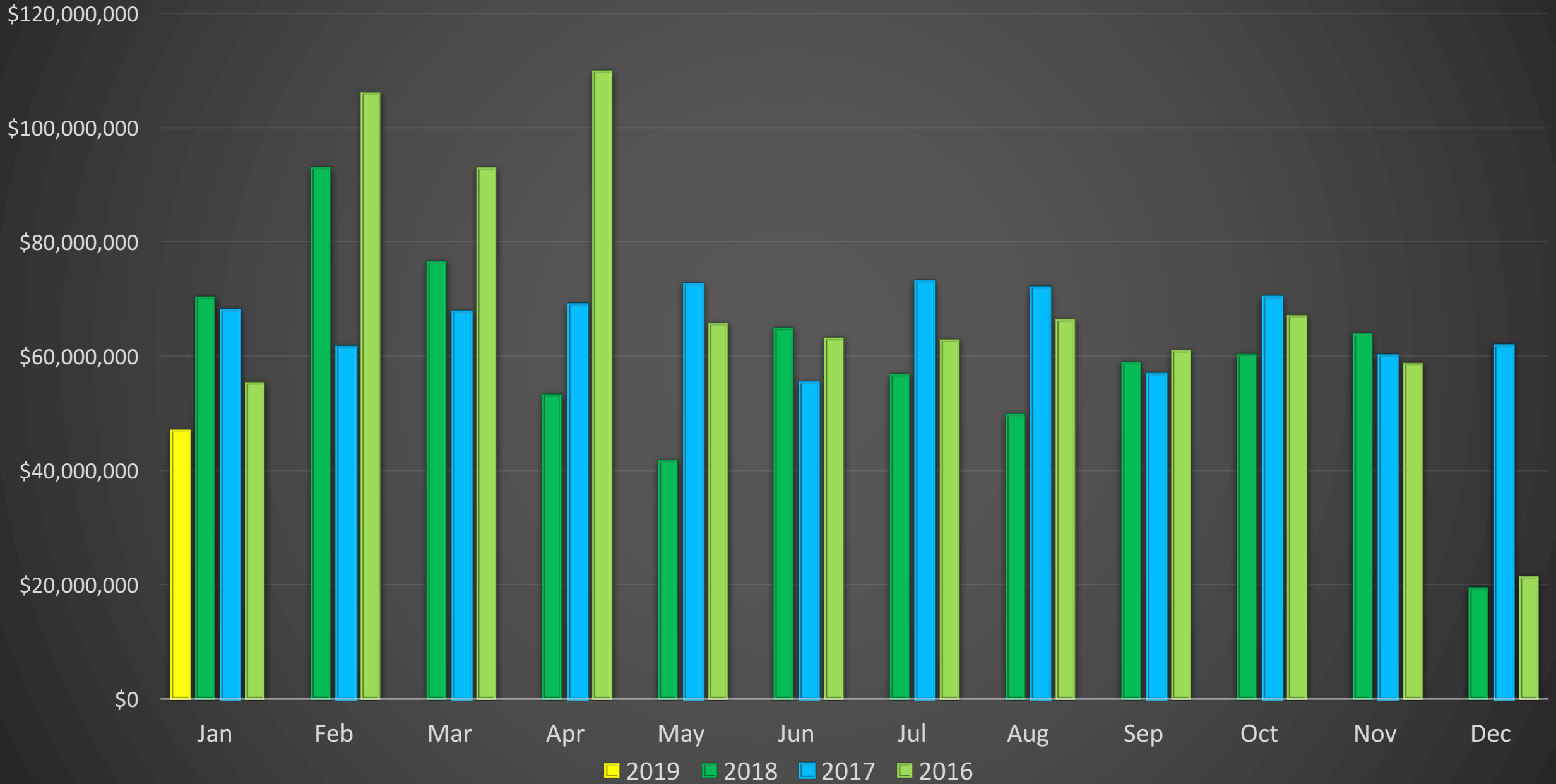
## Townhomes



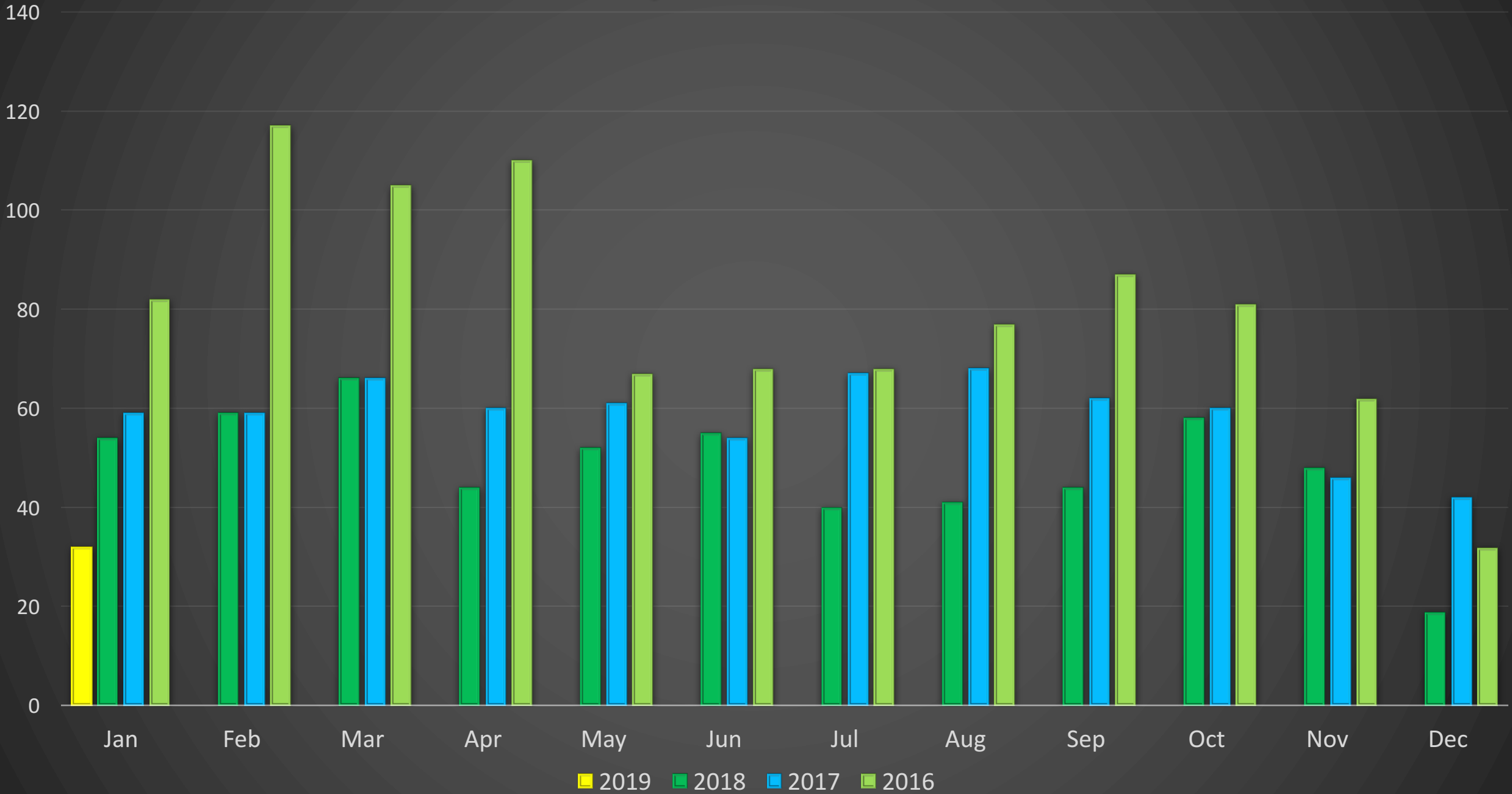
## Condos



# Monthly Sales \$ - Whistler

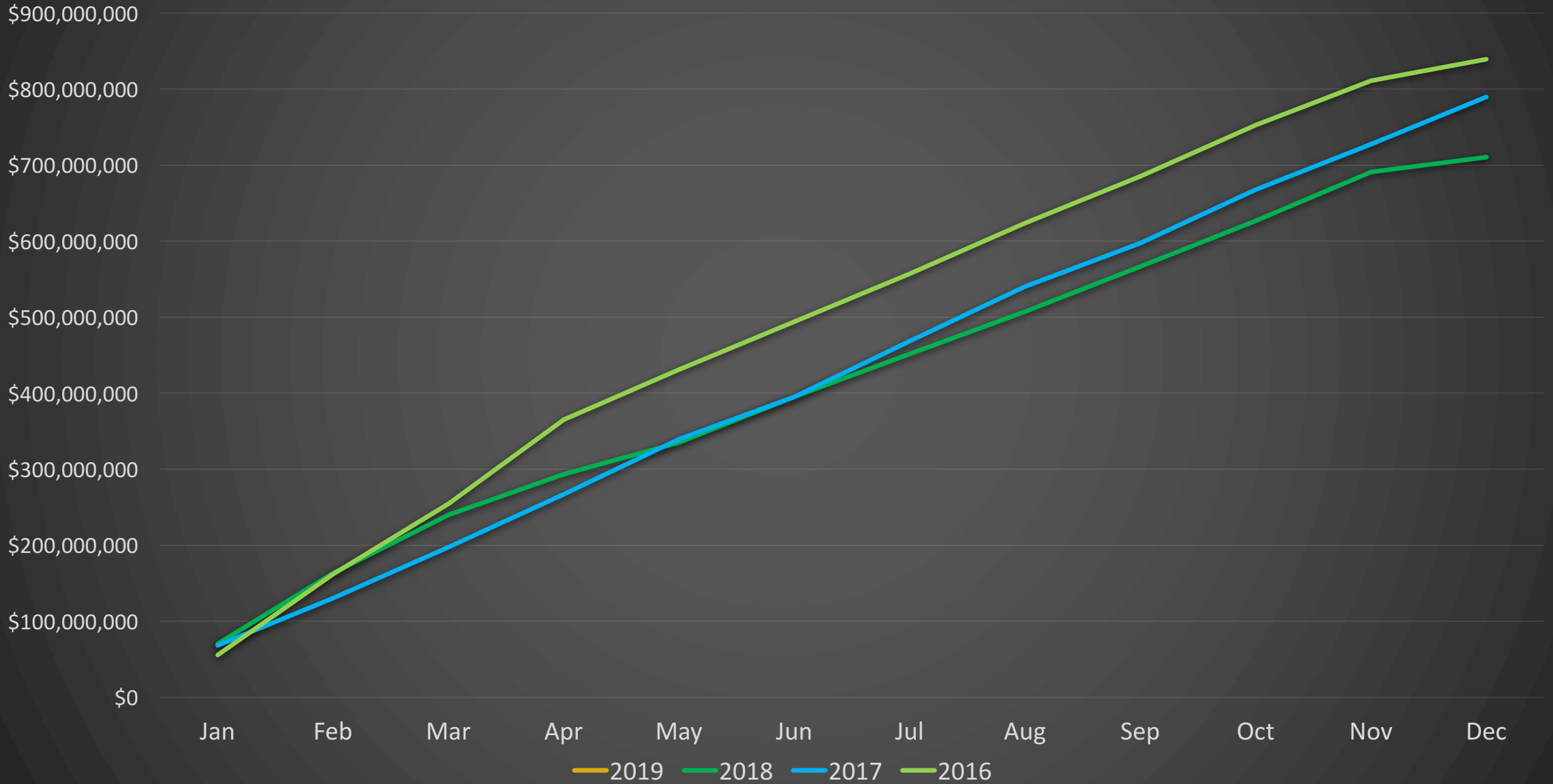


# Monthly Sales # - Whistler





# YTD Cumulative Sales – Whistler



# Whistler

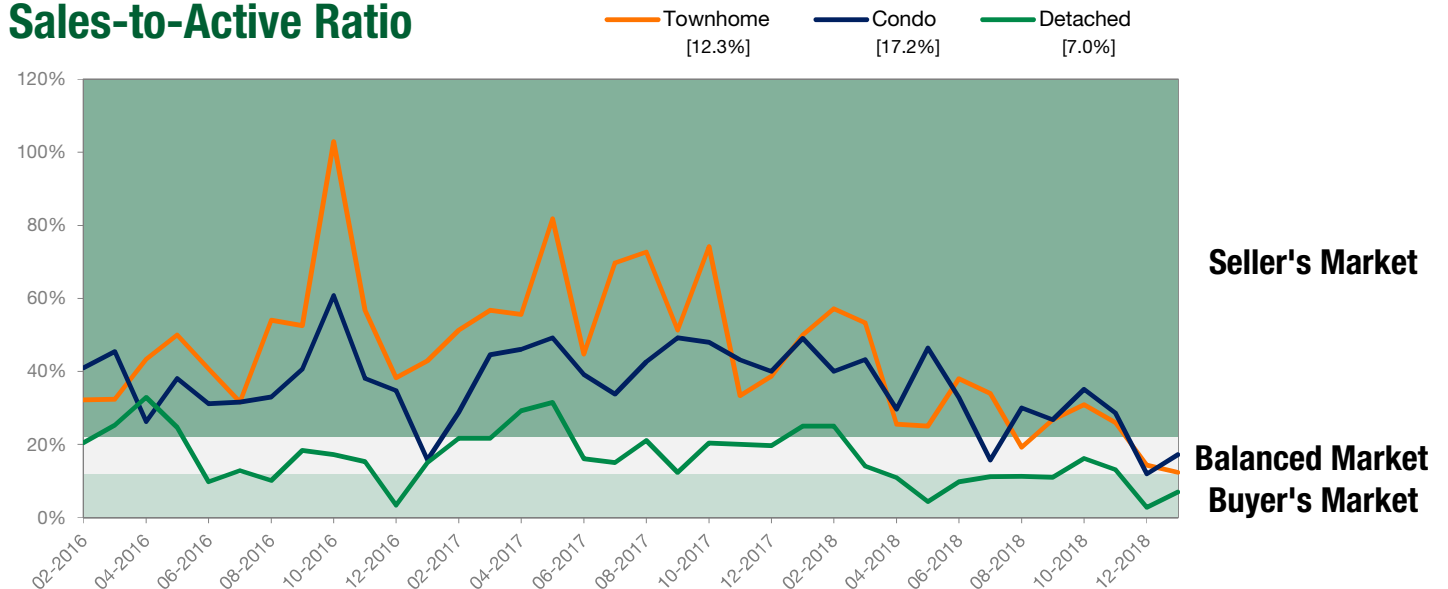
## January 2019

Detached Properties	January			December		
	2019	2018	One-Year Change	2018	2017	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	86	48	+ 79.2%	73	51	+ 43.1%
Sales	6	12	- 50.0%	2	10	- 80.0%
Days on Market Average	103	52	+ 98.1%	47	170	- 72.4%
MLS® HPI Benchmark Price	\$1,705,000	\$1,746,400	- 2.4%	\$1,699,500	\$1,760,500	- 3.5%

Condos	January			December		
	2019	2018	One-Year Change	2018	2017	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	99	51	+ 94.1%	84	45	+ 86.7%
Sales	17	25	- 32.0%	10	18	- 44.4%
Days on Market Average	39	65	- 40.0%	36	69	- 47.8%
MLS® HPI Benchmark Price	\$506,000	\$533,800	- 5.2%	\$496,900	\$507,500	- 2.1%

Townhomes	January			December		
	2019	2018	One-Year Change	2018	2017	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	65	30	+ 116.7%	49	31	+ 58.1%
Sales	8	15	- 46.7%	7	12	- 41.7%
Days on Market Average	43	34	+ 26.5%	28	28	0.0%
MLS® HPI Benchmark Price	\$872,400	\$858,400	+ 1.6%	\$882,000	\$856,000	+ 3.0%

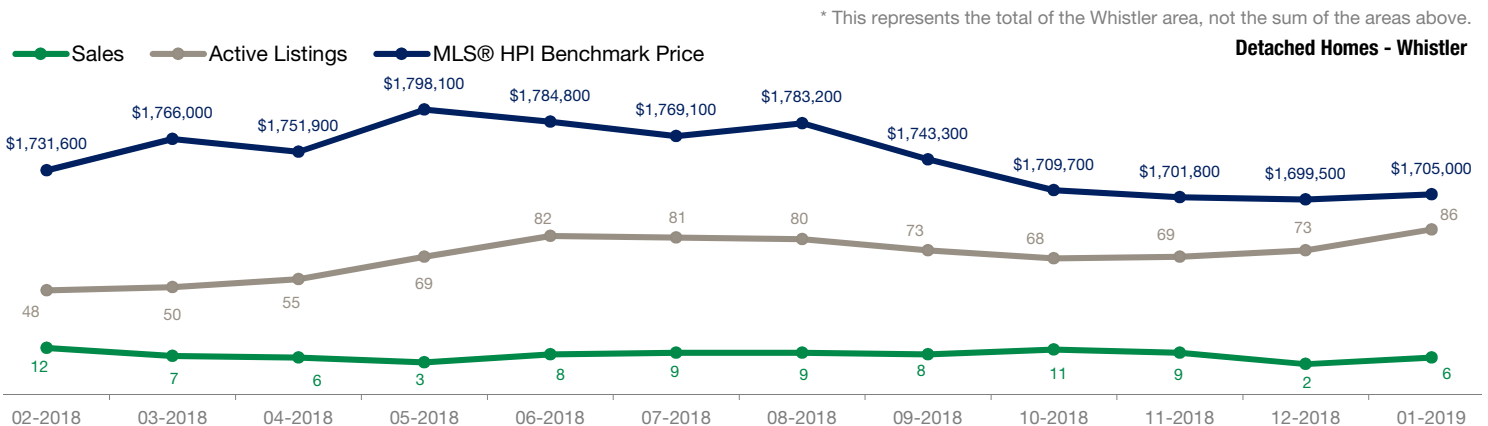
## Sales-to-Active Ratio



# Whistler

## Detached Properties Report – January 2019

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Alpine Meadows	2	15	\$0	--
\$100,000 to \$199,999	0	0	0	Alta Vista	0	2	\$0	--
\$200,000 to \$399,999	0	0	0	Bayshores	1	5	\$0	--
\$400,000 to \$899,999	0	0	0	Benchlands	0	3	\$0	--
\$900,000 to \$1,499,999	1	3	67	Black Tusk - Pinecrest	0	0	\$0	--
\$1,500,000 to \$1,999,999	2	11	45	Blueberry Hill	1	1	\$0	--
\$2,000,000 to \$2,999,999	1	29	164	Brio	1	5	\$0	--
\$3,000,000 and \$3,999,999	0	17	0	Cheakamus Crossing	0	0	\$0	--
\$4,000,000 to \$4,999,999	1	10	276	Emerald Estates	0	8	\$0	--
\$5,000,000 and Above	1	16	22	Function Junction	0	0	\$0	--
<b>TOTAL</b>	<b>6</b>	<b>86</b>	<b>103</b>	Green Lake Estates	0	1	\$0	--
				Nesters	0	2	\$0	--
				Nordic	0	8	\$0	--
				Rainbow	0	0	\$0	--
				Spring Creek	0	5	\$0	--
				Spruce Grove	0	0	\$0	--
				WedgeWoods	0	4	\$0	--
				Westside	0	5	\$0	--
				Whistler Cay Estates	0	7	\$0	--
				Whistler Cay Heights	0	5	\$0	--
				Whistler Creek	0	4	\$0	--
				Whistler Village	0	1	\$0	--
				White Gold	0	5	\$0	--
				<b>TOTAL*</b>	<b>6</b>	<b>86</b>	<b>\$1,705,000</b>	<b>- 2.4%</b>

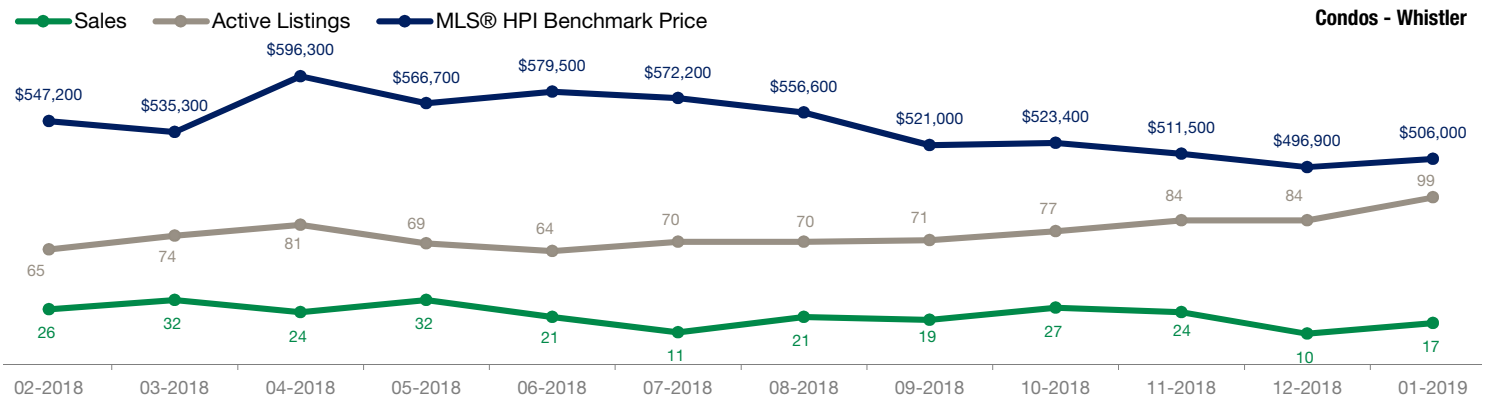


# Whistler

## Condo Report – January 2019

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	1	1	24	Alpine Meadows	0	0	\$0	--
\$100,000 to \$199,999	1	21	36	Alta Vista	0	0	\$0	--
\$200,000 to \$399,999	5	24	15	Bayshores	0	0	\$0	--
\$400,000 to \$899,999	5	31	58	Benchlands	6	28	\$0	--
\$900,000 to \$1,499,999	5	14	48	Black Tusk - Pinecrest	0	0	\$0	--
\$1,500,000 to \$1,999,999	0	3	0	Blueberry Hill	1	1	\$0	--
\$2,000,000 to \$2,999,999	0	4	0	Brio	0	0	\$0	--
\$3,000,000 and \$3,999,999	0	1	0	Cheakamus Crossing	0	0	\$0	--
\$4,000,000 to \$4,999,999	0	0	0	Emerald Estates	0	0	\$0	--
\$5,000,000 and Above	0	0	0	Function Junction	0	0	\$0	--
<b>TOTAL</b>	<b>17</b>	<b>99</b>	<b>39</b>	Green Lake Estates	0	0	\$0	--
				Nesters	0	0	\$0	--
				Nordic	0	3	\$0	--
				Rainbow	0	0	\$0	--
				Spring Creek	0	0	\$0	--
				Spruce Grove	0	0	\$0	--
				WedgeWoods	0	0	\$0	--
				Westside	0	0	\$0	--
				Whistler Cay Estates	0	0	\$0	--
				Whistler Cay Heights	0	0	\$0	--
				Whistler Creek	6	35	\$0	--
				Whistler Village	4	32	\$0	--
				White Gold	0	0	\$0	--
				<b>TOTAL*</b>	<b>17</b>	<b>99</b>	<b>\$506,000</b>	<b>- 5.2%</b>

\* This represents the total of the Whistler area, not the sum of the areas above.

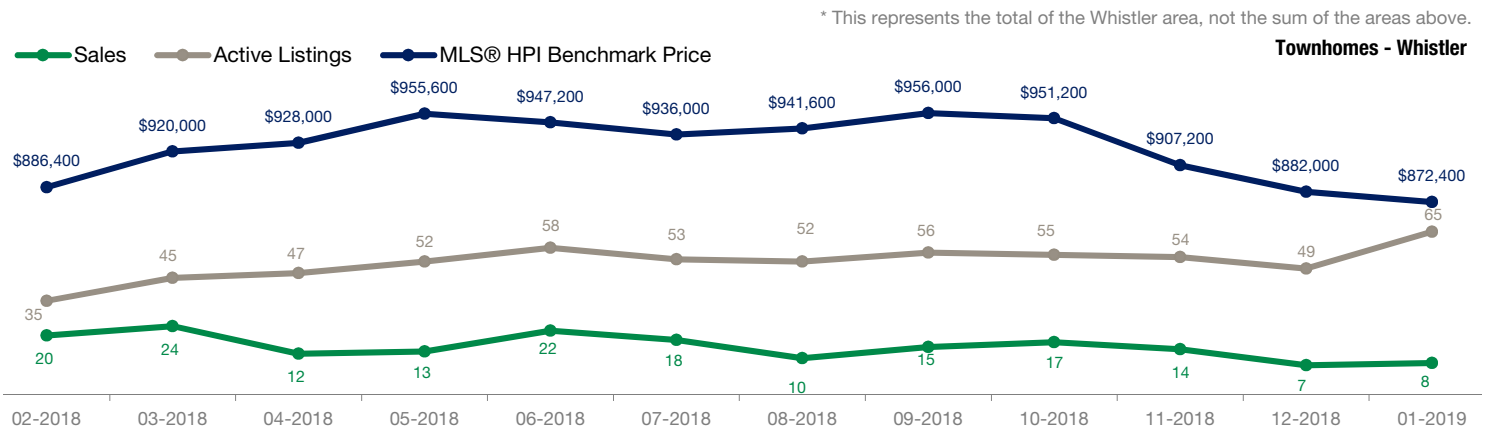




# Whistler

## Townhomes Report – January 2019

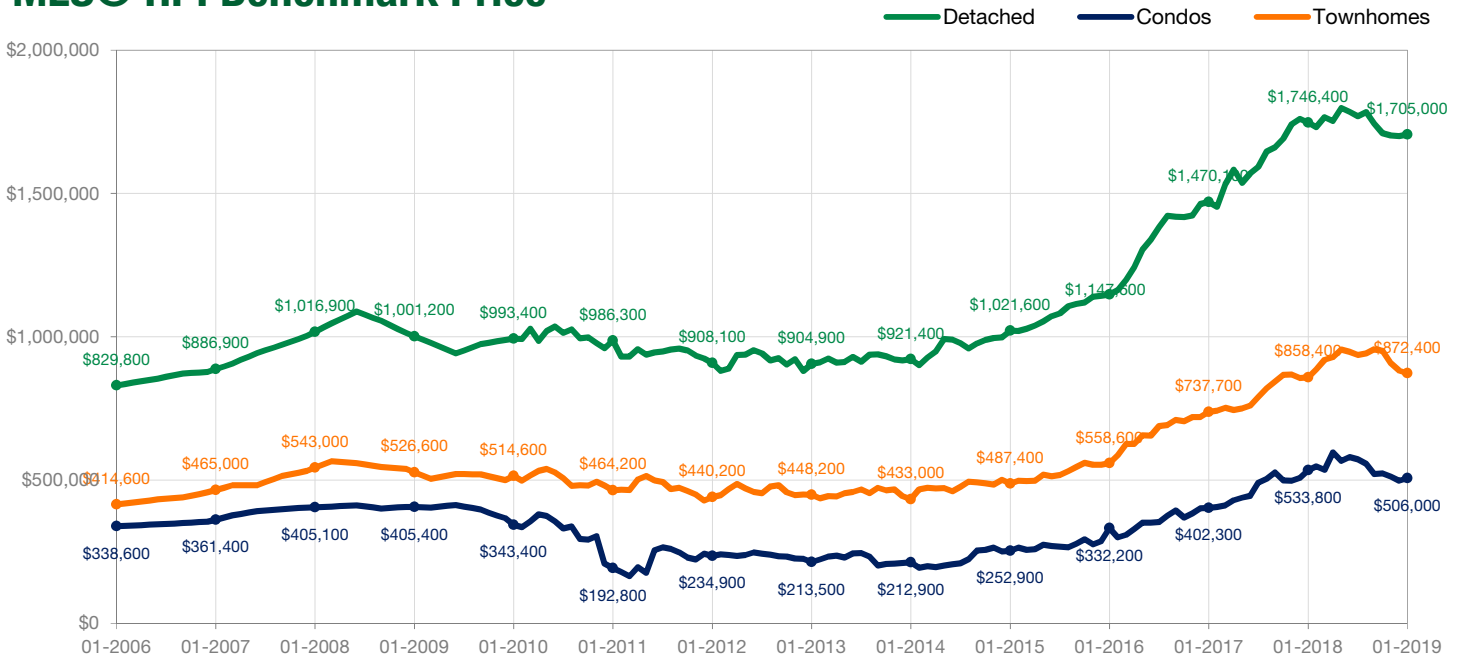
Price Range	Sales	Active Listings	Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	1	0	Alpine Meadows	1	1	\$0	--
\$100,000 to \$199,999	0	0	0	Alta Vista	0	0	\$0	--
\$200,000 to \$399,999	0	2	0	Bayshores	0	3	\$0	--
\$400,000 to \$899,999	3	9	29	Benchlands	2	9	\$0	--
\$900,000 to \$1,499,999	0	25	0	Black Tusk - Pinecrest	0	0	\$0	--
\$1,500,000 to \$1,999,999	3	11	58	Blueberry Hill	0	2	\$0	--
\$2,000,000 to \$2,999,999	2	10	41	Brio	0	1	\$0	--
\$3,000,000 and \$3,999,999	0	5	0	Cheakamus Crossing	1	1	\$0	--
\$4,000,000 to \$4,999,999	0	1	0	Emerald Estates	0	0	\$0	--
\$5,000,000 and Above	0	1	0	Function Junction	0	0	\$0	--
<b>TOTAL</b>	<b>8</b>	<b>65</b>	<b>43</b>	Green Lake Estates	0	1	\$0	--
				Nesters	0	0	\$0	--
				Nordic	2	14	\$0	--
				Rainbow	0	1	\$0	--
				Spring Creek	0	0	\$0	--
				Spruce Grove	0	0	\$0	--
				WedgeWoods	0	0	\$0	--
				Westside	0	0	\$0	--
				Whistler Cay Estates	0	0	\$0	--
				Whistler Cay Heights	0	4	\$0	--
				Whistler Creek	0	7	\$0	--
				Whistler Village	2	18	\$0	--
				White Gold	0	3	\$0	--
				<b>TOTAL*</b>	<b>8</b>	<b>65</b>	<b>\$872,400</b>	<b>+ 1.6%</b>



# Whistler

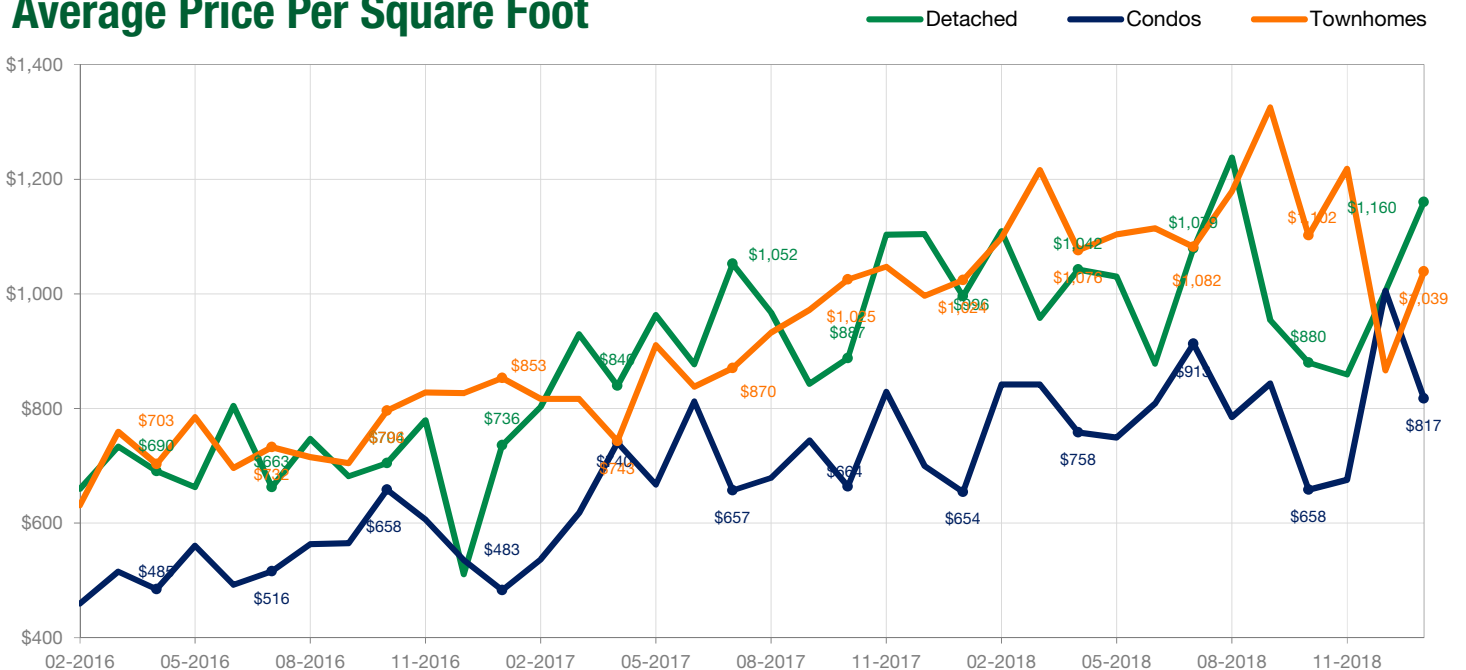
## January 2019

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.