




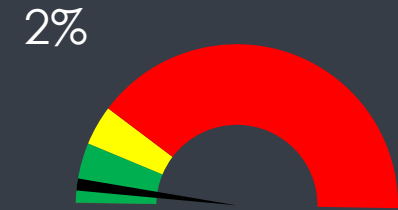
Sales to Active Listings Speedometer - Whistler

Overall Market

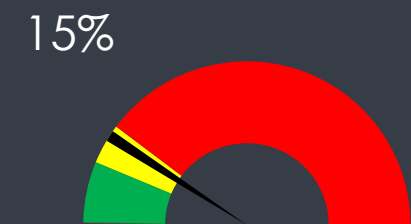


-  Buyers market
-  Balanced market
-  Sellers market

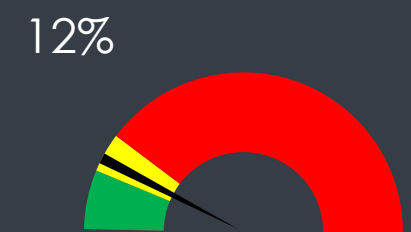
Detached Homes



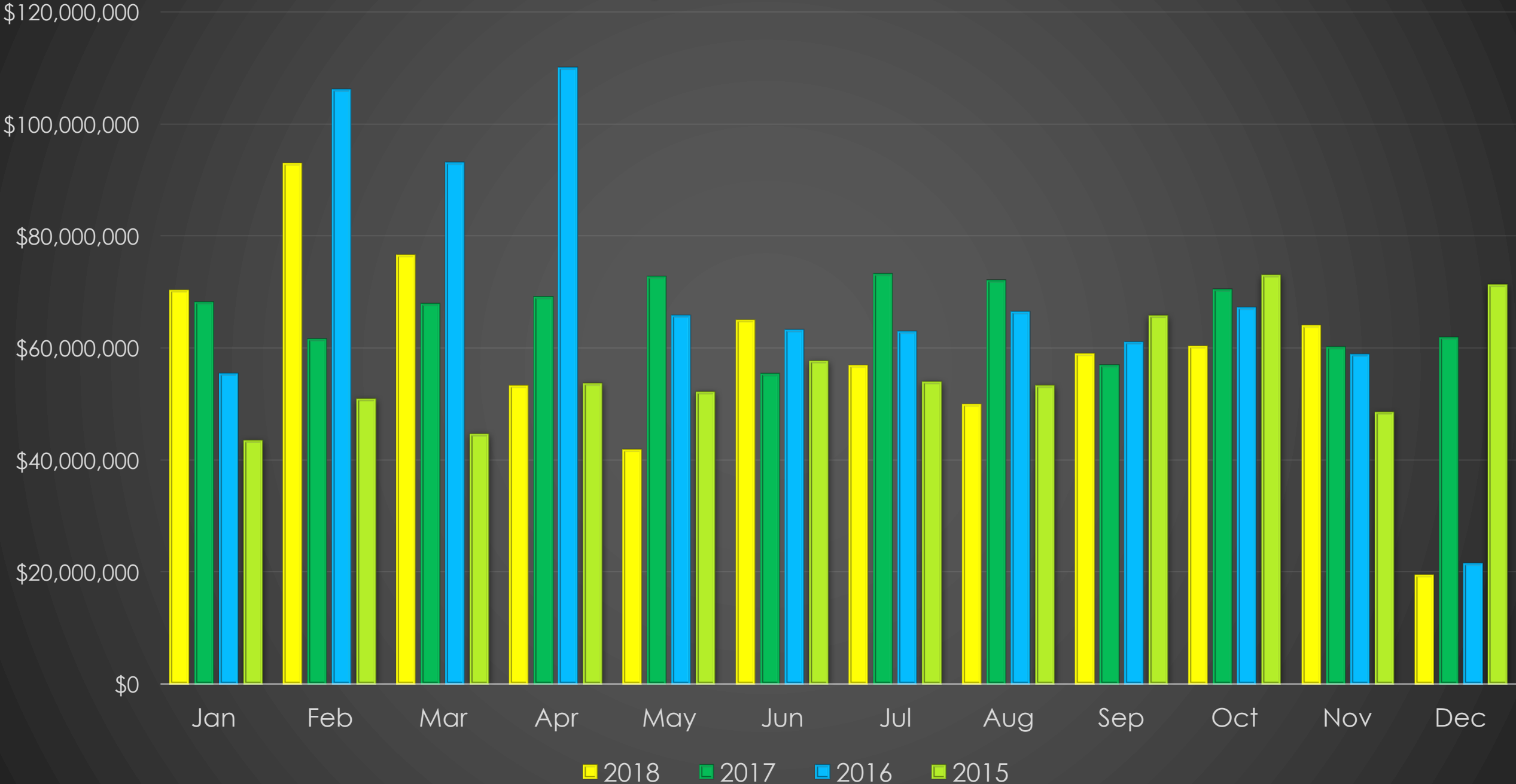
Townhomes



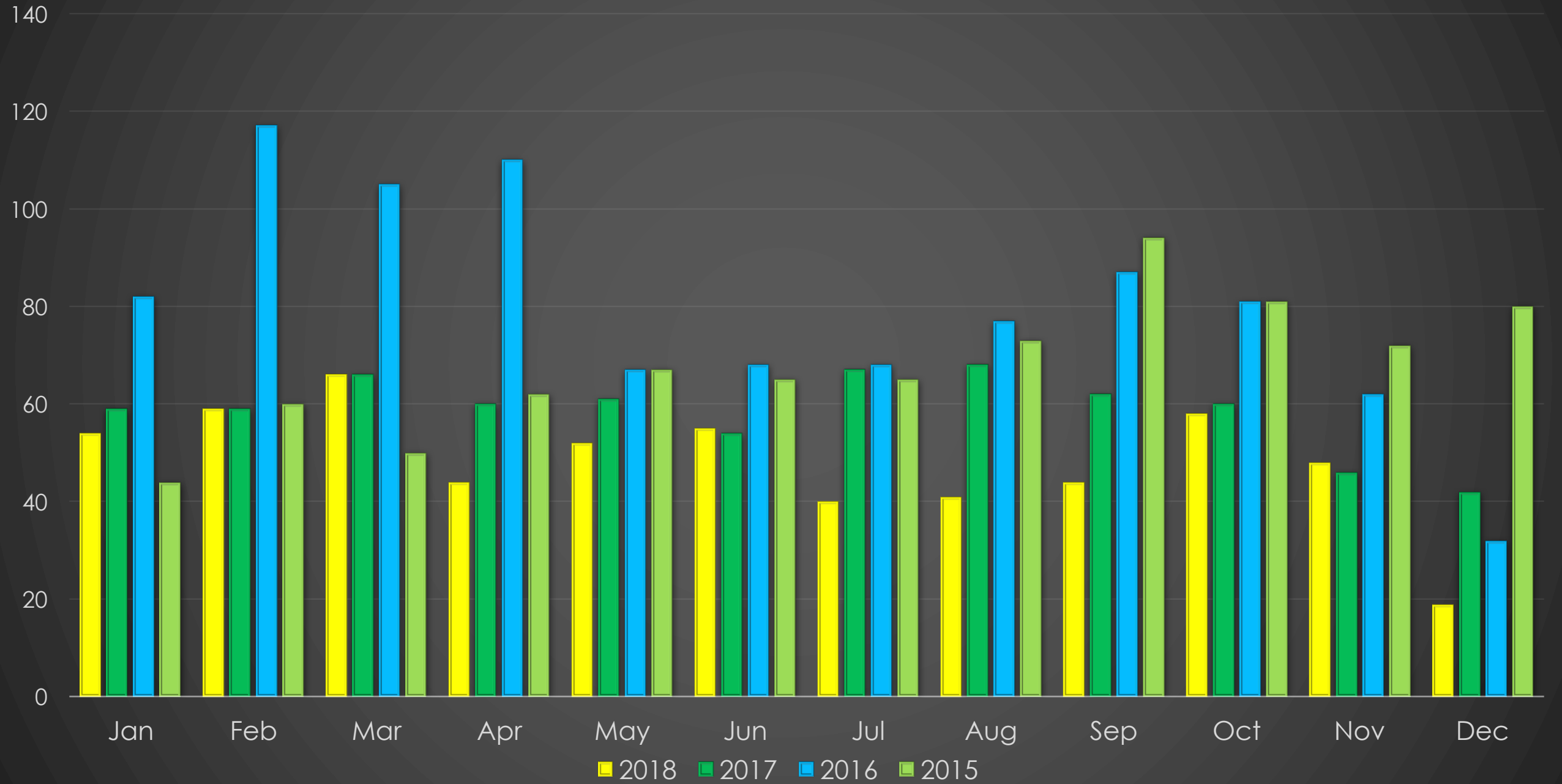
Condos



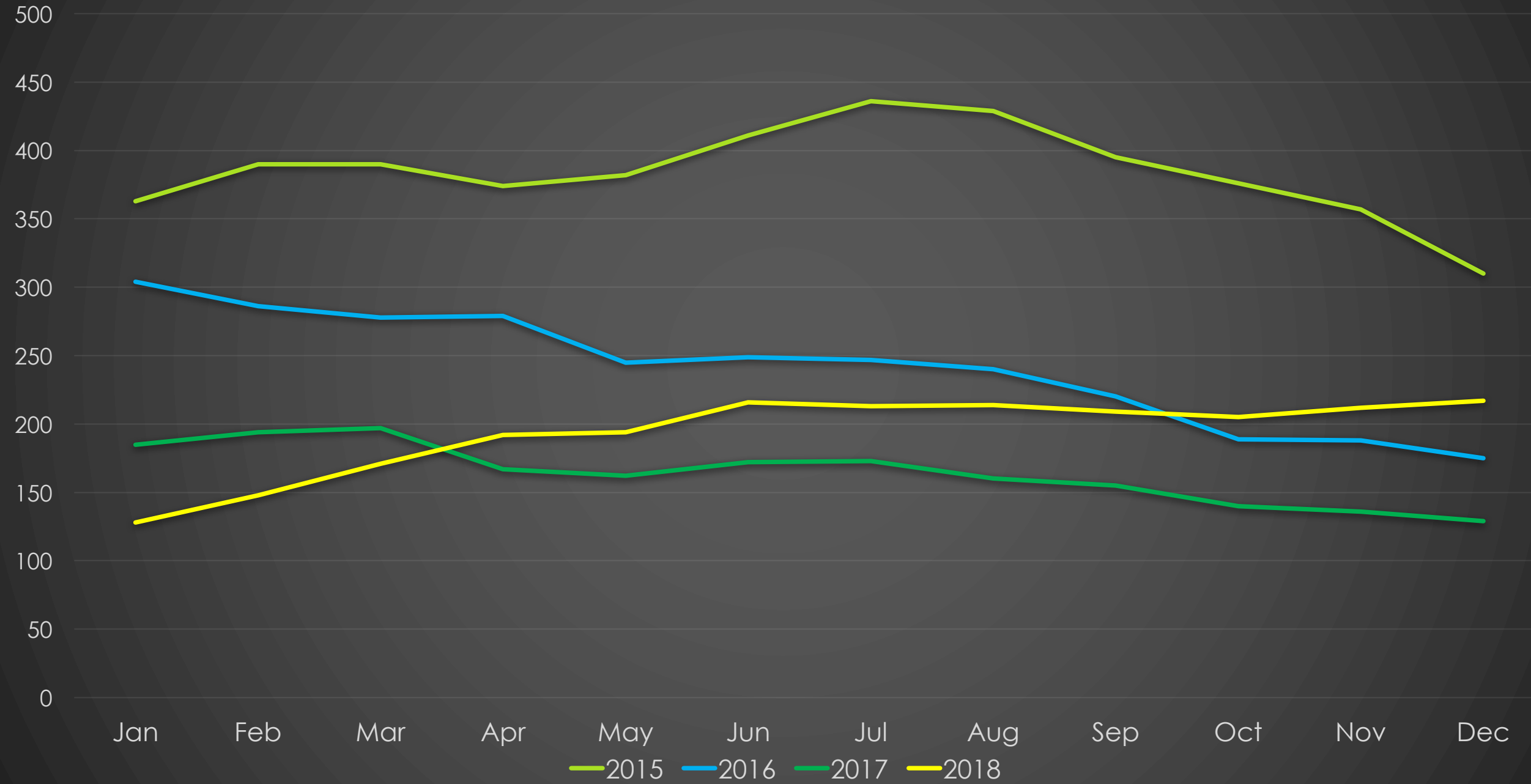
Monthly Sales \$ - Whistler



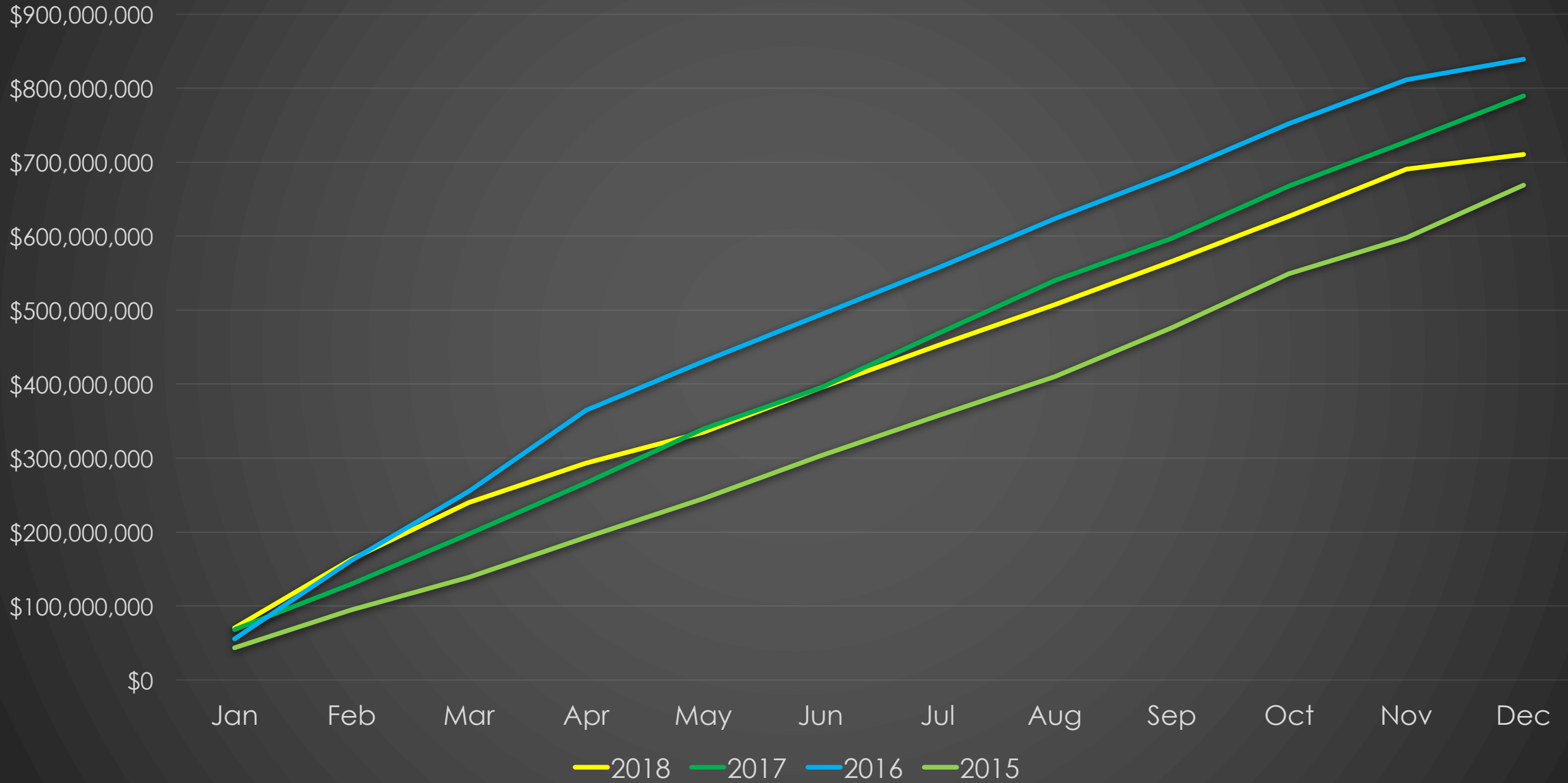
Monthly Sales # - Whistler



Whistler Inventory



YTD Cumulative Sales – Whistler



Whistler

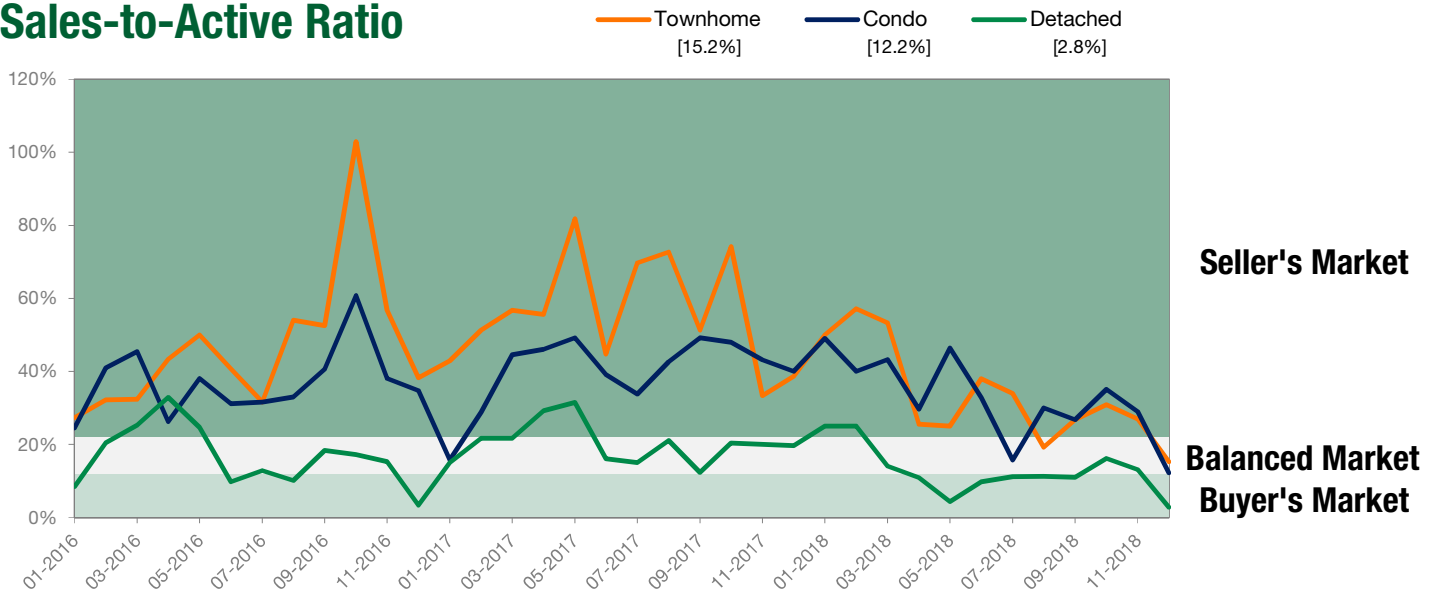
December 2018

Detached Properties	December			November		
	2018	2017	One-Year Change	2018	2017	One-Year Change
Activity Snapshot						
Total Active Listings	72	51	+ 41.2%	69	50	+ 38.0%
Sales	2	10	- 80.0%	9	10	- 10.0%
Days on Market Average	47	170	- 72.4%	133	92	+ 44.6%
MLS® HPI Benchmark Price	\$1,699,500	\$1,760,500	- 3.5%	\$1,701,800	\$1,741,000	- 2.3%

Condos	December			November		
	2018	2017	One-Year Change	2018	2017	One-Year Change
Activity Snapshot						
Total Active Listings	82	45	+ 82.2%	83	51	+ 62.7%
Sales	10	18	- 44.4%	24	22	+ 9.1%
Days on Market Average	36	69	- 47.8%	31	24	+ 29.2%
MLS® HPI Benchmark Price	\$496,900	\$507,500	- 2.1%	\$511,500	\$497,800	+ 2.8%

Townhomes	December			November		
	2018	2017	One-Year Change	2018	2017	One-Year Change
Activity Snapshot						
Total Active Listings	46	31	+ 48.4%	52	33	+ 57.6%
Sales	7	12	- 41.7%	14	11	+ 27.3%
Days on Market Average	28	28	0.0%	47	31	+ 51.6%
MLS® HPI Benchmark Price	\$882,000	\$856,000	+ 3.0%	\$907,200	\$867,600	+ 4.6%

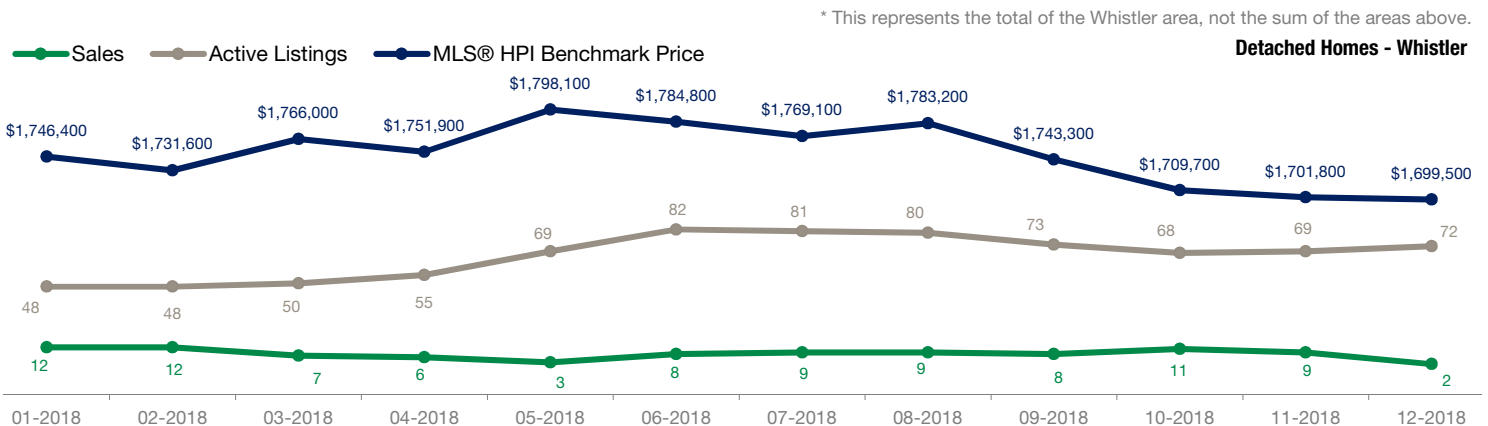
Sales-to-Active Ratio



Whistler

Detached Properties Report – December 2018

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Alpine Meadows	1	13	\$0	--
\$100,000 to \$199,999	0	0	0	Alta Vista	0	2	\$0	--
\$200,000 to \$399,999	0	0	0	Bayshores	0	4	\$0	--
\$400,000 to \$899,999	0	0	0	Benchlands	0	3	\$0	--
\$900,000 to \$1,499,999	0	4	0	Black Tusk - Pinecrest	0	0	\$0	--
\$1,500,000 to \$1,999,999	0	10	0	Blueberry Hill	0	1	\$0	--
\$2,000,000 to \$2,999,999	1	21	15	Brio	0	5	\$0	--
\$3,000,000 and \$3,999,999	1	13	79	Cheakamus Crossing	0	0	\$0	--
\$4,000,000 to \$4,999,999	0	9	0	Emerald Estates	0	7	\$0	--
\$5,000,000 and Above	0	15	0	Function Junction	0	0	\$0	--
TOTAL	2	72	47	Green Lake Estates	1	1	\$0	--
				Nesters	0	2	\$0	--
				Nordic	0	5	\$0	--
				Rainbow	0	0	\$0	--
				Spring Creek	0	5	\$0	--
				Spruce Grove	0	0	\$0	--
				WedgeWoods	0	4	\$0	--
				Westside	0	5	\$0	--
				Whistler Cay Estates	0	4	\$0	--
				Whistler Cay Heights	0	3	\$0	--
				Whistler Creek	0	4	\$0	--
				Whistler Village	0	0	\$0	--
				White Gold	0	3	\$0	--
				TOTAL*	2	72	\$1,699,500	- 3.5%

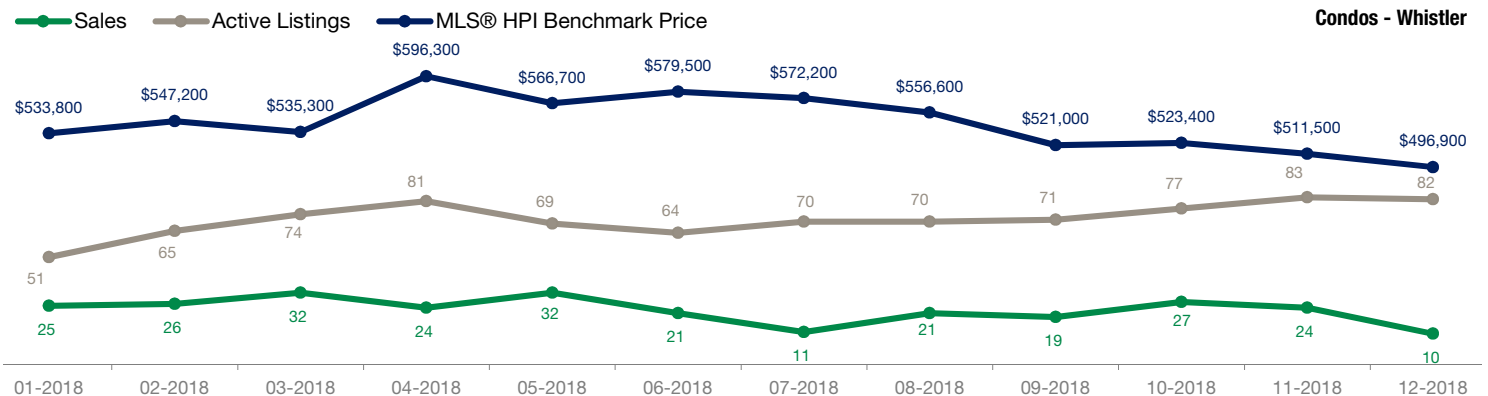


Whistler

Condo Report – December 2018

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	2	0	Alpine Meadows	0	0	\$0	--
\$100,000 to \$199,999	0	16	0	Alta Vista	0	0	\$0	--
\$200,000 to \$399,999	3	18	39	Bayshores	0	0	\$0	--
\$400,000 to \$899,999	4	26	24	Benchlands	2	25	\$0	--
\$900,000 to \$1,499,999	2	15	43	Black Tusk - Pinecrest	0	0	\$0	--
\$1,500,000 to \$1,999,999	1	1	60	Blueberry Hill	1	2	\$0	--
\$2,000,000 to \$2,999,999	0	4	0	Brio	0	0	\$0	--
\$3,000,000 and \$3,999,999	0	0	0	Cheakamus Crossing	0	0	\$0	--
\$4,000,000 to \$4,999,999	0	0	0	Emerald Estates	0	0	\$0	--
\$5,000,000 and Above	0	0	0	Function Junction	0	0	\$0	--
TOTAL	10	82	36	Green Lake Estates	0	0	\$0	--
				Nesters	0	0	\$0	--
				Nordic	0	1	\$0	--
				Rainbow	0	0	\$0	--
				Spring Creek	0	0	\$0	--
				Spruce Grove	0	0	\$0	--
				WedgeWoods	0	0	\$0	--
				Westside	0	0	\$0	--
				Whistler Cay Estates	0	0	\$0	--
				Whistler Cay Heights	0	0	\$0	--
				Whistler Creek	1	28	\$0	--
				Whistler Village	6	26	\$0	--
				White Gold	0	0	\$0	--
				TOTAL*	10	82	\$496,900	- 2.1%

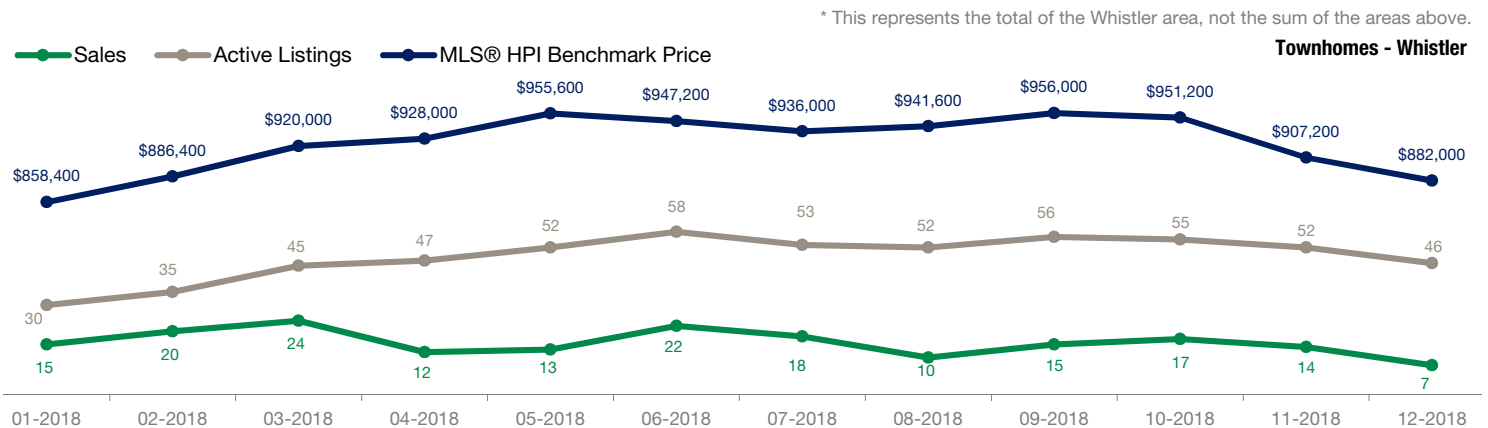
* This represents the total of the Whistler area, not the sum of the areas above.



Whistler

Townhomes Report – December 2018

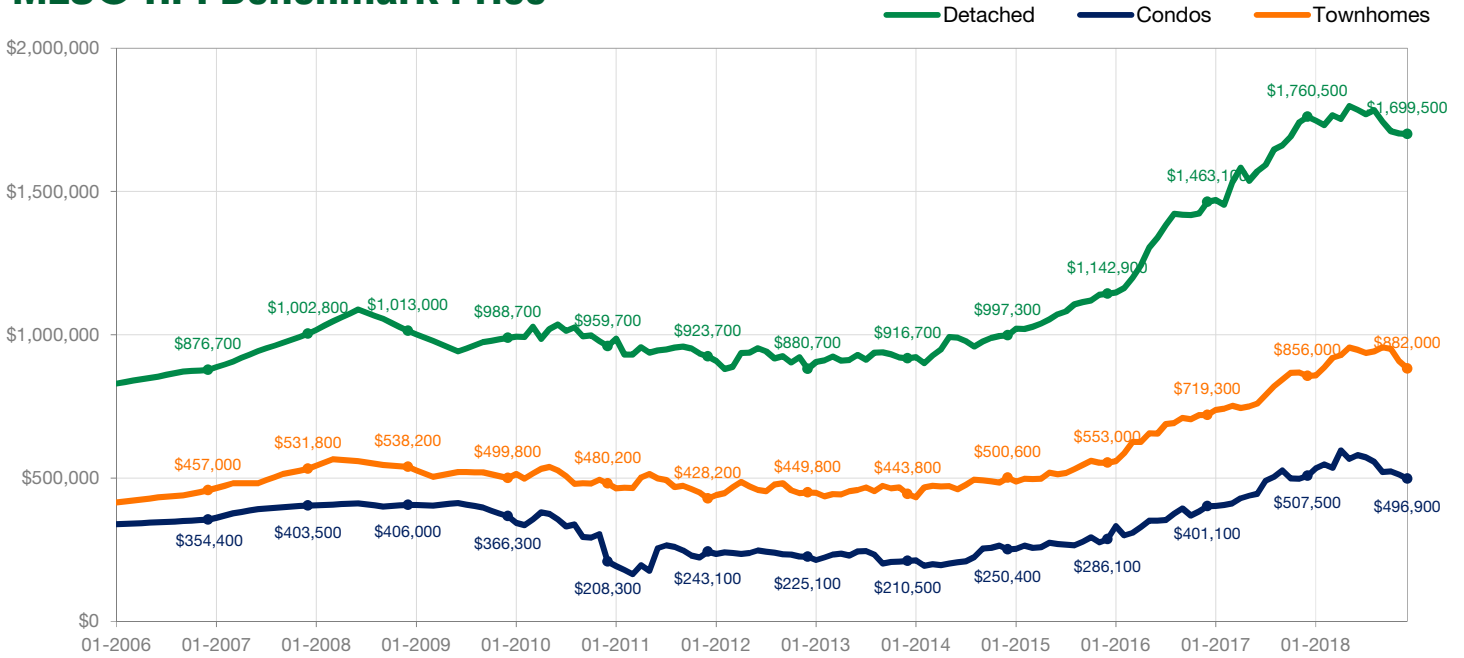
Price Range	Sales	Active Listings	Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	1	0	Alpine Meadows	0	0	\$0	--
\$100,000 to \$199,999	0	0	0	Alta Vista	0	0	\$0	--
\$200,000 to \$399,999	0	1	0	Bayshores	0	1	\$0	--
\$400,000 to \$899,999	4	6	22	Benchlands	0	8	\$0	--
\$900,000 to \$1,499,999	3	13	37	Black Tusk - Pinecrest	0	0	\$0	--
\$1,500,000 to \$1,999,999	0	10	0	Blueberry Hill	0	2	\$0	--
\$2,000,000 to \$2,999,999	0	9	0	Brio	0	1	\$0	--
\$3,000,000 and \$3,999,999	0	4	0	Cheakamus Crossing	0	2	\$0	--
\$4,000,000 to \$4,999,999	0	1	0	Emerald Estates	0	0	\$0	--
\$5,000,000 and Above	0	1	0	Function Junction	0	0	\$0	--
TOTAL	7	46	28	Green Lake Estates	0	1	\$0	--
				Nesters	0	0	\$0	--
				Nordic	1	9	\$0	--
				Rainbow	0	1	\$0	--
				Spring Creek	0	0	\$0	--
				Spruce Grove	0	0	\$0	--
				WedgeWoods	0	0	\$0	--
				Westside	0	0	\$0	--
				Whistler Cay Estates	1	0	\$0	--
				Whistler Cay Heights	1	3	\$0	--
				Whistler Creek	2	5	\$0	--
				Whistler Village	2	11	\$0	--
				White Gold	0	2	\$0	--
				TOTAL*	7	46	\$882,000	+ 3.0%



Whistler

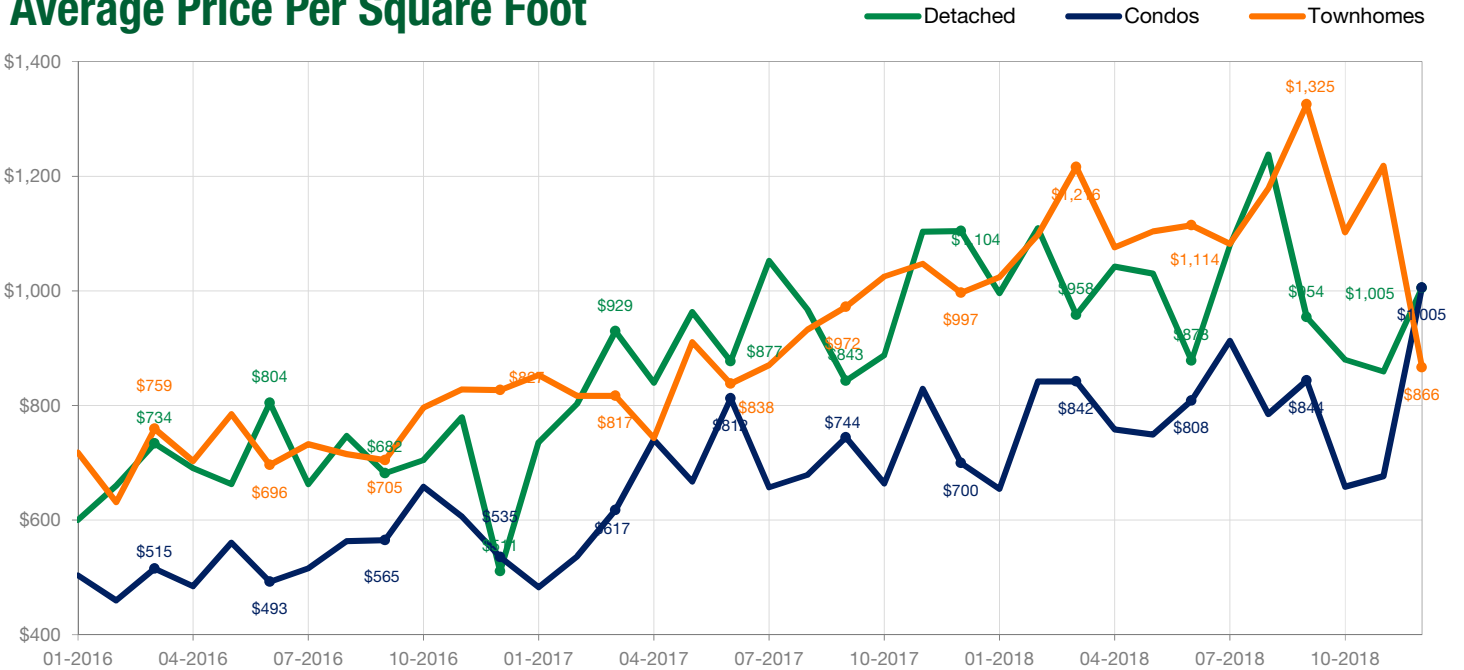
December 2018

MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.